



# **EVRON COMPUTER SYSTEMS CORP.**

## **COMPANY PROFILE**

# ABOUT EVRON

Evron is a trusted leader in providing comprehensive financial, remote services, and network infrastructure solutions to small and medium-sized enterprises. Since 1983, we have exhibited commitment, experience, and competence. We have assisted hundreds of businesses across Canada and the United States in improving their customer service, increasing their sales, and reducing their operating expenses by building new solutions to meet their unique business requirements.

We value developing lasting ties with our clients. Across our two offices in Markham and Edmonton, there are approximately 40+ specialists who design, develop, and implement business systems and solutions.

Not only do Evron's industry-leading applications function effectively, but they also work well together. They are firmly interwoven into each organization, facilitating the free flow of information throughout your enterprise.



Our solutions are created with scalability in mind to give our customers a competitive edge in the digital age, considering present needs while also future-proofing the product. Customers also benefit from our comprehensive array of expert services.

# OUR MISSION

At Evron, we believe that the size of your business should not inhibit its growth. IT solutions can provide the necessary support to make your business more efficient, productive, secure, and profitable; however, small and medium-sized businesses (SMBs) do not always have the IT expertise or resources to do so on their own.

We support SMBs because not everyone can do everything, which is acceptable. We desire that you prioritize your vision and achieve your business objectives. Evron is here to provide the necessary back-office support to help you achieve your goals. Our end-to-end services cover the full range of your IT requirements.

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Since 1983 our core mission has never changed, we are here to support businesses regardless of their size, because when you succeed, we succeed.

**LARRY NOBLE**

Owner & Founder





# EVRON'S DIFFERENCE

Over the years, we have witnessed enormous technological shifts and assisted our clients in adapting to them so they can conduct business more effectively. We also understand the skepticism of clients who have been burned by other IT partners.

Evron is committed to providing you with the most suitable IT solutions and services for your business. A one-size-fits-all approach can lead to design flaws and, frequently, siloed business applications that hinder productivity.

Our consultants work with you to reach your goals and objectives. Don't believe us? Inquire about our numerous honours.



Not everyone can do everything, and that's okay. Our mission is to give you the back office tools so you can reach your business goals.

# COMPANY VALUES

Everyone on our team are very proud of Evron's company values. We uphold them every day.

## Integrity

Checking off all your requirements and more is important to us and your future. Nevertheless, we don't make false promises. We won't tell you something is possible if it's not. Our various teams work together to make sure our proposals will have results. Rest assured, if we can't do it, no one can.

## Unmatched Support

We build close partnerships with our clients so we can be there when goals change in the long term. Our commitment to strong relationships remains evident in both our client retention rate and office, which is comprised of several team members that have been here for more than a decade.

## Diversity

We appreciate diversity in our team and our clients. A diversity of backgrounds, experiences, expertise, and industry allows us to continuously learn and better solutions for all kinds of businesses and people. Our team represents 20 different nations and over 20 languages.





*A note from our President*

## LARRY NOBLE

A critical aspect of running a successful business is the identification of constraints and the development of strategies and tactics to handle these constraints.

Standing on a garden hose creates a flow constraint and limits the amount of water that reaches your garden. Similarly, every business has numerous constraints that limit sales and profits.

For example, if we take the happy but unrealistic case where the sales department starts delivering five times the usual volume of sales, does that mean that sales and profits will be five times larger? We know that this is not the case.

We understand that receiving an order still requires us to process the order, procure the raw materials for the order, manufacture the order, deliver it and collect for it. Each step comprises multiple steps and processes that “constrain.”

Consider the following common constraint example where the customer accepts a quotation produced in a sales front-end system. It is then often rekeyed into the production system and also into an accounting system. The work is done and recorded in another system and billing information is then fed back into the accounting system. Invoices are sent out and a collection system of some sort is used to collect the money. The multiple steps, multiple documents, multiple data entry points all introduce delays and errors. This is one of the scores of constraints in your corporate system.

## TECHNOLOGY CAN HELP

Imagine changing the above scenario where the approved order is electronically sent to the “accounting” system. The accounting system generates the suggested purchase order with the relevant data already captured. The “production” system receives the order information electronically. The final billing data is then added in to complete the transaction and the accounting system sends out the invoice electronically.

If elapsed days of clerical activity (i.e. the constraint), could be reduced to hours, what would that mean for your business?

**Evron can help you identify and deal with constraints.**

# OUR PROCESS FOR SUCCESS

As your long-term partner, Evron works to understand the specific way your business operates and implements the solutions to make it operate better today and in the future. As changes occur in your industry and in ours, we'll help you stay ahead of the technology curve, giving you the opportunity to see continuous improvement in levels of service and security.



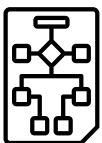
## Consultation

We talk with you to understand your business process and challenges. Our consultants take info back to their teams, research, discuss, and return to you with a detailed proposal of IT solutions to solve your business problem.



## Development

We map IT functionality to your specific needs, so it fits you, not the other way around. This can mean developing customizations or custom solutions so things work for you.



## Implementation

For some, there are significant changes which require expertise to ensure smooth migrations. We know what to anticipate and how to handle large moves accordingly.



## Training

We'll help train your users before and after a technology change to minimize the learning curve and quickly make them productive.



## Support

You can expect continued support for long after implementation. We can monitor and maintain your IT environment, keep you updated with new tech, keep you informed of anything that may impact you, and answer your questions.

# OUR TECHNOLOGY AND INFRASTRUCTURE PARTNERS

Evron is an authorized reseller and business partner for the software products shown below. The foundation of our partnership with these solutions is our inherent trust in their product and mission. Our experts have investigated a variety of solutions over the years, and we've chosen these due to their advanced, customizable features, promising improvements, user-friendliness, seamless integrations with other systems, and flexible user contracts.



## MEET OUR LEADERSHIP

Every one of our over 40 operational people has at least ten years of experience in the IT industry, and each member of our management team has between 20 and 30 years of experience.



**LARRY NOBLE**  
President



**AMIT (SUNNY) SAHNI**  
CEO



**JOEY OHAYON**  
VP, Applications



**PAUL BELZYCKI**  
VP, Sales



**PAULETTE KESTELMAN**  
VP, Projects



**GIANCARLO CASTELLANO**  
Director, Software Development



## OUR SERVICES

Evron is a genuine single-point-of-contact company. We have the resources and skills to handle all hardware, software, network, security, maintenance or other information technology issues you might face.

Evron's expertise with leading applications and strong partnerships with their designers allows us to tailor the software to the specific needs of most organizations. This gives you the power and reliability of industry-leading software with the unique functionality of a boutique program for industries with specific requirements that are not available in their core applications.

Evron can develop an add-on solution. Add-on products run seamlessly within the software and have the same look and feel as any other program.



Evron is the ideal partner for us. They have a genuine desire to see us succeed. In addition, our consultant is an accountant, which was tremendously valuable to us.

**A. WRIGHT**

Manufacturing Industry



## **Evron Managed Services**

Evron can keep your network running smoothly virtually 100% of the time through remote monitoring and complete network support. It's like having your own IT department, but cheaper. We support your IT hardware and software.

## **Evron Hosting**

With Evron Hosting Services, we store your data in one of our state-of-the-art data centers. Save your organization the time and money associated with software installation, updates, and IT infrastructure by letting us do the work for you.

## **Evron Back-up**

Evron Backup can restore your company in seconds. Your EV-Backup device recreates your computers and servers with a click of a button. Evron Backup devices provide instant off-site virtualization, so you can access your data even if the EV-Backup device is destroyed. Evron helps you rebuild when you're ready. You can back up on hardware or the cloud.

## **Security**

As a Cisco Partner, Evron can help protect your most important tool-your data. We can help you manage your security and protect your critical data with a zero-trust, multi-layered approach. This ensures complete safety for your business and your users.

## **Evron Royalty Management Suite**

Evron's Royalty Management Suite (RMS) manages music licence fee processing, collection, and distribution. Evron's Royalty Management Suite can manage performing, reproduction, and mechanical rights across multiple territories. RMS automates licencing, collection, calculation, and distribution using Epicor ERP and CRM software.

## **Unified Communication and Collaboration**

Cloud-managed collaboration tools (including Microsoft Teams and SharePoint) support a hybrid work style and enable centralized and simple communications with clients and remote workers

## **Extend Your Existing Software**

An endless list includes Canadian EFT Payments for Acumatica, PAYStation Secure Cheques, Vivid Reporting, and more.



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## CONNECT WITH US

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