EVRON COMPUTER SYSTEMS CORP.
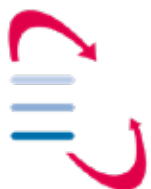
COMPANY
PROFILE 2020

EVRON

ABOUT EVRON
Our company

Evron Computer Systems is a leading, trusted provider of end-to-end financial, field service, and network infrastructure solutions for small to mid-sized businesses. We have demonstrated dedication, experience and excellence since 1983.

For over 37 years, we've helped hundreds of organizations across North America improve their customer service, increase sales, and cut the cost of doing business by developing new solutions that tackle their specific needs. We build

long-term relationships with our customers. For 37 years, our team of over 56 ideates and executes system solutions from our Markham office.

Evron's industry leading applications not only operate well, they co-operate well. They are tightly integrated into each organization, allowing information to flow smoothly throughout your business.

Solutions are built with adaptivity in mind, considering current needs while future-proofing the product so our customer is leading their industry with a competitive-edge in a digital age. Customers also take advantage of our full range of professional services.

OUR MISSION

At Evron, we believe the size of your business should not impede your growth. IT solutions can provide the necessary support to make your business more efficient, productive, secure, and profitable; but SMB's don't always have the IT expertise or resources to make this happen on its own.

We support SMB's because not everyone can do everything and that's okay. We want you focusing on your vision and reaching your business goals. Evron is here to provide you with the backoffice support you need to get there. Our end-to-end services cover the full spectrum of your IT needs.

> Not everyone can do everything, and that's okay.
> Our mission is to give you the backoffice tools so you can reach your business goals.

EVRON'S DIFFERENCE

We've been in this business for over 37 years and have seen everything in IT, trust us. We've seen enourmous shifts in technology and have helped our clients adapt to them and do business better with its help. We also understand clients skepticism after being stung by other IT partners.

Evron is determined to provide you with the right IT solutions and services that are suited to your business. A one size fits all approach can result in design gaps and more often than not, siloed business applications that make working counterproductive. Our consultants work for you and your goals. Don't believe us? Ask us about our numerous accolades.

COMPANY VALUES

Evronites are very proud of Evron's company values. We uphold them everyday.

INTEGRITY	UNMATCHED SUPPORT	DIVERSITY
Checking off all your requirements and more is important to us and your future. Nevertheless, we don't make false promises. We won't tell you something is possible if it's not. Our various teams work together to make sure our proposals will have results. Rest assured, if we can't do it, no one can.	We build close partnerships with our clients so we can be there when goals change in the long-term. Our commitment to strong relationships remains evident in both our client retention rate and office, which is comprised of several team members that have been here for more than a decade.	We appreciate diversity in our team and our clients. A diversity of backgrounds, experiences, expertise, and industry allows us to continuously learn and better solutions for all kinds of businesses and people. Our team represents 20 different nations and over 20 languages.

MESSAGE FROM
The President
LARRY NOBLE

A critical aspect of running a successful business is the identification of constraints and the development of strategies and tactics to handle these constraints.

Standing on a garden hose creates a flow constraint, and limits the amount of water that reaches your garden. Similarly, every business has numerous constraints that limit sales and profits.

For example, if we take the happy but unrealistic case where the sales department starts delivering five times the usual volume of sales, does that mean that sales and profits will be five times larger? We know that this is not the case.

TECHNOLOGY CAN HELP.

Imagine changing the above scenario where the approved order is electronically sent to the "accounting" system. The accounting system generates the suggested purchase order with the relevant data already captured. The "production" system receives the order information electronically. The final billing data is then added in to complete the transaction and the accounting system sends out the invoice electronically.

We understand that receiving an order still requires us to process the order, procure the raw materials for the order, manufacture the order, deliver it and collect for it. Each step is made up of multiple steps and processes that "constrain."

Consider the following common constraint example where the customer accepts a quotation produced in a sales front-end system. It is then often rekeyed into the production system and also into an accounting system. The work is done and recorded in another system and billing information is then fed back into the accounting system. Invoices are sent out and a collection system of some sort is used to collect the money. The multiple steps, multiple documents, multiple data entry points all introduce delays and errors. This is one of the scores of constraints in your corporate system.

If elapsed days of clerical activity (i.e. the constraint), could be reduced to hours, what would that mean for your business?

Evron can help you identify and deal with constraints.

PRESS + ACCOLADES
A select list

Press

"Guarding Against Internet Attacks," Toronto Star

"Moving Legacy Customer To A Future Proof Solution," Acumatica

"Creating Thoughtful Strategy," IT Business Canada

"Bring Your Field Agents In From The Cold," IT Business Canada

Guest Speakers

Spire Conference 2019

Queens University, Engineering Class of 2017

University of Toronto

Awards

Acumatica Outstanding Gold Partner

Markham Board of Trade Business Excellence Award Nominee 2019

Epicor Gold Partner Award

BusinessPeople's Choice Distinguished IT Supplier 2010

100% Acumatica Customer Satisfaction Rate 2019

Regional Student Robotics Team Championship 2019

PROCESS
better in 5 stages

As your long-term partner, Evron works to understand the specific way your business operates and implements the solutions to make it operate better – today and in the future. As changes occur in your industry and in ours, we'll help you stay ahead of the technology curve, giving you the opportunity to see continuous improvement in levels of service and security.

These are our 5 core stages of our process.

CONSULTATION

We talk with you to understand your business process and challenges. Our consultants take info back to their teams, research, discuss, and return to you with a detailed proposal of IT solutions to solve your business problem.

DEVELOPMENT

We map IT functionality to your specific needs so it fits you, not the other way around. This can mean developing customizations or custom solutions so things work for you.

IMPLEMENTATION

For some there are significant changes which requires expertise to ensure smooth migrations. We know what to anticipate and how to handle large moves accordingly.

TRAINING

We'll help train your users before and after a technology change to minimize the learning curve and quickly make them productive.

SUPPORT

You can expect continued support for long after implementation. We can monitor and maintain your IT environment, keep you updated with new tech, keep you informed of anything that may impact you, and answer your questions.

OUR TECHNOLOGY
AND
INFRASTRUCTURE PARTNERS

Acumatica
The Cloud ERP
Gold Certified Partner

EPICOR.

Spire

Microsoft
Gold Partner

Business Partner **IBM**

Lenovo

CISCO

vmware

MEET OUR LEADERSHIP

Every one of our over 56 operational people has at least 10 years of experience in the IT industry and each member of our management team has between 20 and 30 years of experience.

LARRY NOBLE
President
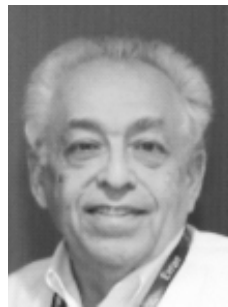
AMIT (SUNNY) SAHNI
Executive Vice-President + CTO

JOEY OHAYON
Vice-President, Apps

BRUCE THOMSON
Vice-President

PAULETTE KESTELMAN
Vice-President, Projects

PAUL BELZYCKI
Vice-President

GIANCARLO CASTELLANO
Director, Software Development

FRANCIS MUSHI
Director, ERP

RHONA NOBLE
Office Manager

CAROL THOMSON
Customer Support Supervisor

OUR SERVICES + PRODUCTS

Evron is a true single-point-of-contact company. We have the resources and skills to handle all hardware, software, network, security, maintenance or other information technology issues you might face.

Evron's expertise with leading applications and strong partnerships with their designers allows us to tailor software to the specific needs of most organizations. This gives you the power and reliability of industry leading software with the special functionality of a boutique program.

For industries with specific requirements that are not available in their core applications, Evron can develop a solution to add-on. Add-on products run seamlessly within the software and have the same look and feel as any other part of the program.

Managed Services by Evron gives you proactive hardware and software support. We detect the weaknesses in your system and fix them before you even know they exist. Whether you simply want a regular visit from our skilled technicians or full remote monitoring, you can trust Evron to ensure that your network is running smoothly virtually 100% of the time.

Our Networking Services provide you with solutions to ensure your data is well organized and securely accessible 24/7 from anywhere in the world.

ACUMATICA

EPICOR

SPIRE

MANAGED HOSTING SERVICES

Microsoft Cloud Certified Partners. Offering managed hosting services in a Tier 3 data center or Azure, and 0365 deployment.

VIRTUAL WORKPLACE

Easy and intuitive solutions for remote work

EVRON FIELD SERVICE

Mobile field service management application in the cloud and integrated with your ERP.

EVRON ROYALTY MANAGEMENT SUITE

Manage the collection and distribution of royalties and residuals from one platform built on Epicor.

SOFTWARE EXTENSIONS

An endless list including Canadian EFT Payments for Acumatica/Epicor, PAYStation Secure Cheques, Vivid Reporting, + more

UNIFIED COMMUNICATIONS

Cloud managed collaboration tools to enable centralized + simple communications with clients and remote workers.

CYBERSECURITY

Multilayered security protection for all of your data. End-to-end protection of your business.

NETWORK SERVICES

We can manage your IT environment, provide technical support, and develop infrastructure. We can be your IT department.

BUSINESS CONTINUITY

Evron's all in one backup platform. Single click virtualization and data backup.

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EVRON