

Who We Are

EVRON is a well-established 52 person Solution Provider, in business for 34 years that provides ERP solutions and the supporting Network Infrastructure. Areas of capability include Finance, Distribution, Manufacturing, Field Service and Project Accounting using Epicor, Acumatica and Sage.

We have clients throughout Canada and in the United States. Our .net software development capabilities typically use C#, Visual Studio, with MS-SQL database.

Applications developed involve mobile solutions with SAAS and on premises delivery. Specific vertical solutions have been developed in the areas of Field Service and Royalty management.

Our team is made up of bright, hardworking, committed individuals of diverse background with great team spirit who find our environment challenging and rewarding and who take pride in providing excellent solutions and support for our clients.

Who We Want

We are currently seeking a top performing senior salesperson with at least 5 years of experience using a consultative business analysis approach to selling long-term ERP and vertical market solutions.

We are also expecting that you demonstrate that you can work well with the Evron team as well as with client teams.

Required Skills & Experience

It is essential that you have a proven, measurable track record of closing business opportunities that meet client needs. You excel at selling services. Our solutions typically involve 60% – 80% services.

In addition to subject matter knowledge we would expect that you have an excellent understanding of the solution sales process.

You must have an outgoing personality, deep general business knowledge, excellent problem solving skills, reasonable subject matter self-sufficiency, strong verbal and written communications skills, and an ability to establish relationships with clients.

What You Will Do

You will be given a base of accounts to maintain as well as leads for follow-up. However, success will depend on your ability to develop new business relationships.

Your will be in providing solutions made up of following:

- Epicor or Acumatica ERP Solutions
- Addressing Finance, Distribution, Manufacturing and Project Accounting
- SAAS Mobile Field Service

Proficiency with PowerPoint, Excel, and Word are necessary. Comfort with a CRM system is desirable.

Sales territory will be predominantly the GTA with additional opportunities in other parts of Canada and US.

Experience Selling ERP products like Epicor, Vantage, Infor, Solomon, Sage 500 (MAS 500), Sage 300 (Accpac) or Dynamics would be useful.

Compensation

We offer a competitive salary based on experience and performance with unlimited opportunities for learning, challenge and development. Health benefits include medical, dental, life, and disability. You will also have the opportunity to gain the satisfaction of making a significant positive contribution to our client's businesses and lives.

How To Apply

If you are interested in applying for this employment opportunity please send your cover letter and resume to ns1@evron.com, attention President.

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